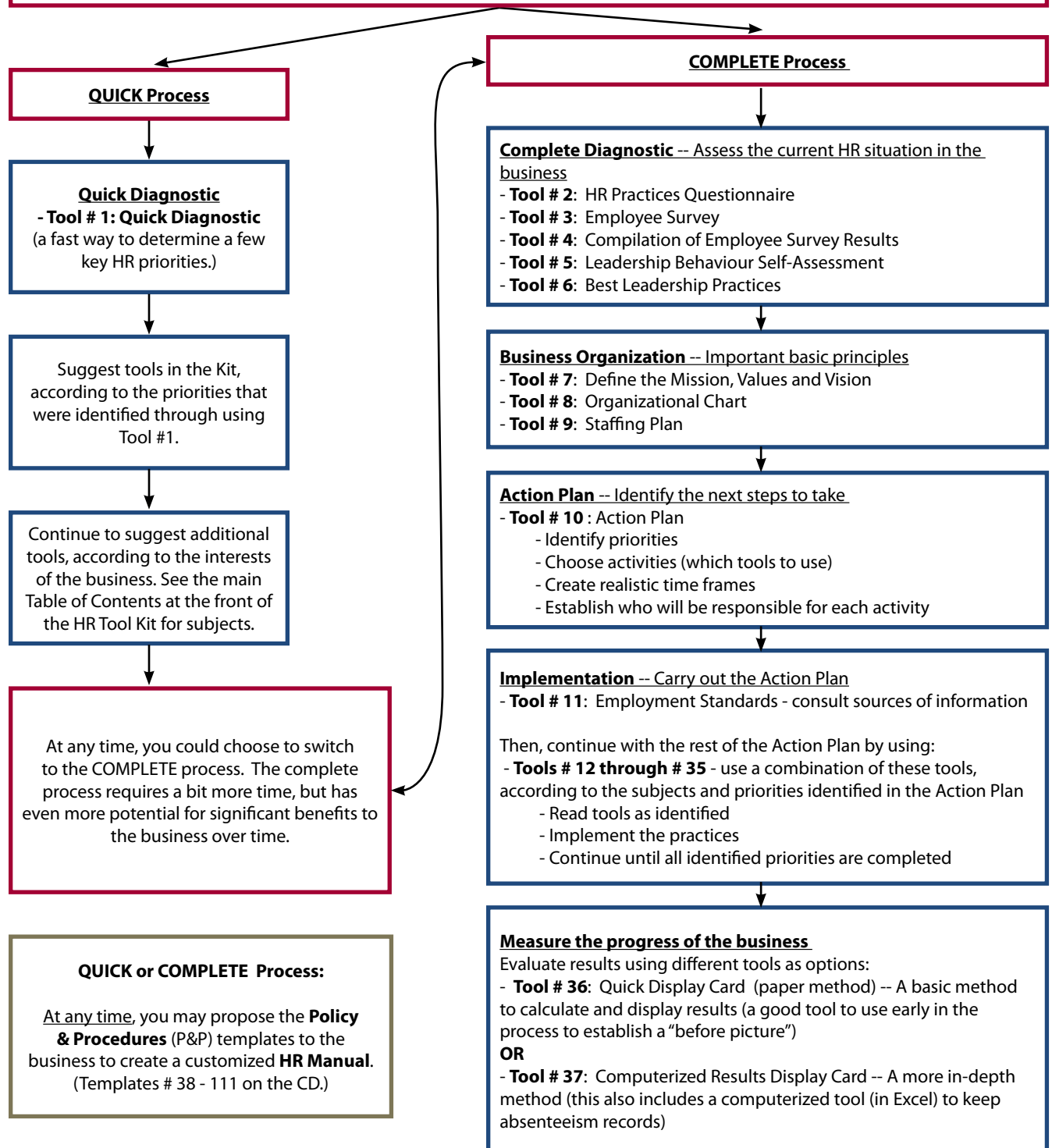


Diagram 1 - Choosing the Quick Process or the Complete Process

Start by reading the INSTRUCTIONS:

- Introduction -- Who this Kit is designed for, and what is an "Agent"
- Diagram 1
- Agent Guide
- Introduction for Business Owners

DECIDE if you want to follow the **QUICK** process OR the **COMPLETE** process



QUICK or COMPLETE Process:

At any time, you may propose the **Policy & Procedures (P&P)** templates to the business to create a customized **HR Manual**.
(Templates # 38 - 111 on the CD.)